
	Supplier Development and Localisation Target Setting Requirements		Unique Identifier	240-56738500
			Revision	Rev. 0
			Revision Date	September 2015
			Group Commercial Division	
	Supplier Development & Localisation	Date:	27 May 2019	
SD & L EXECUTION SUPPORT REPRESENTATIVE:	Willem Burger	Tel:	011 800 2978	
BUSINESS UNIT:	Christine Tinte	Document Revision no:	0	
DESCRIPTION:	Provision of analytical services (Mercury and methyl mercury analysis) on an "as and when required" basis			
Period	36 months			

Eskom, as a state owned enterprise, is tasked with achieving government socio-economic transformation and development initiatives through the procurement spend


Request for information

Name of Supplier: _____

List of requirements:

1. Attach a copy of a Valid BBBEE Certificate
2. Is the supplier listed on the stock exchange?

Category	Product 1 or Service 1	Product 2 or Service 2
NB. A+C=100%		
A) Local spend (%) Indicate the local spend as a proportion of the contract amount. Attach the activity schedule.		
B) 1) Of the local spend, what percentage of the business can be provided to a Black owned reseller (partner) 2) List of Directors and their ID number.		

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C) Off shore spend (%)		
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D) Localisation a. Local content-to-site: Mention where the local suppliers for this contract are geographically located in the country. b. Subcontracting: Mention the (i) names of local subcontractors, (ii) their BBBEE status and (iii) the proportion of the contract subcontracted to them. Attach BBBEE certificate of subcontractors. Indicate the activities (as they appear on activity schedule) that will be outsourced to the subcontractors.	N/A	
E) Industrialisation: For the imported components, is there an opportunity to industrialise them so that they could be produced and maintained in the country? If so state the steps required to achieve this.	N/A	
F) Skills development: What skill types are required in the entire value chain of design, development, producing, supplying, commissioning, maintaining and decommissioning the products and services? Mention the duration as well as the costs required to develop each skill type. Mention whether these skills can be developed in the country. Complete a table below with your response.		
G) Job creation: What type and number of jobs can be created as a direct result of this contract? Also, mention number of jobs that will be retained as a result should the contract be awarded.		

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H) Supplier development: The suppliers are required to submit their detailed plans for identifying or creating, incubating and developing the capability and capacity of the emerging Black Owned companies.	N/A	
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Response table for skills development

Product 1 or Service 1

<u>Skill type</u>	<u>Entry Level (i.e. Matric or Post Matric)</u>	<u>Duration of skills transfer/developing the skill</u>	<u>Cost</u>

Product 2 or Service 2

<u>Skill type</u>	<u>Entry Level (i.e. Matric or Post Matric)</u>	<u>Duration of skills transfer/developing the skill</u>	<u>Cost</u>